AG325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

OCTOBER 1990

Manufactured home shipments were up 0.9 percent in October, 160 more homes than last year. Year-to-date shipments are off 7,840 homes or 4.6 percent. There were 234 plants producing in the month of October.

An additional page has been added to the report that shows manufactured home shipments as a percent of both privately owned housing units started and single-family homes sold. In 1989, manufactured home shipments represented 12.6 percent of housing units started and 23.4 percent of single-family homes sold. In October, manufactured home shipments represented 15.9 percent of housing units started and 31.5 percent of single-family homes sold. These tables will be updated on a monthly basis.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through October

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	14.390	8.8	- 16.0	17,124	10.0
East North Central	24,077	14.7	- 4.4	25,191	14.7
West North Central	8,572	5.2	+ 2.0	8,400	4.9
South Atlantic	57,855	35.4	- 5.3	61,090	35.6
South Central	29,594	18.1	- 0.9	29,853	17.4
Mountain	7,956	4.9	- 2.2	8,133	4.7
Pacific	17,271	10.6	+ 5.5	16,369	9.5

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through October

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	14,970	9.4	- 21.7	19,125	11.5	1
2. North Carolina	14,733	9.2	+ 1.6	14,502	8.7	2
3. South Carolina	9,847	6.2	+ 18.3	8,321	5.0	6
4. Georgia	9,049	5.7	- 11.1	10,176	6.1	3
5. California	8,465	5.3	- 6.1	9,018	5.4	4
6. Michigan	8,247	5.2	- 5.6	8,732	5.3	5
7. Alabama	7,313	4.6	- 8.8	8,018	4.8	7
8. Tennessee	6,026	3.8	- 15.2	7,017	4.3	8
8. Pennsylvania	5,811	3.6	- 6.9	6,242	3.8	10
10. Indiana	5,493	3.4	- 4.0	5,723	3.4	12

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884	17,373	- 8.0%	Jan-June	103,172	95,090	- 7.8%
July	14,408	15,126	5.0%	Jan-July	117,580	110,216	- 6.3%
August	19,381	19,495	0.6%	Jan-Aug	136,961	129,711	- 5.3%
September	16,519	15,892	- 3.8%	Jan-Sep	153,480	145,603	- 5.1%
October	17,719	18,081	2.0%	Jan-Oct	171,199	163,684	- 4.4%
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	Jan-June	103,252	95,266	- 7.7%
July	14,606	15,059	3.1%	Jan-July	117,858	110,325	- 6.4%
August	19,194	19,399	1.1%	Jan-Aug	137,052	129,724	- 5.3%
September	16,593	15,921	- 4.0%	Jan-Sep	153,645	145,645	- 5.2%
October	17,770	17,930	0.9%	Jan-Oct	171,415	163,575	- 4.6%
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%	2.0%	July	307	297
August	2.5%	2.0%	August	494	393
September	2.5%	2.3%	September	420	364
October	2.1%	2.8%	October	369	515
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	41	22	- 46.3%	383	261	- 31.9%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,345	1,129	- 16.1%	12,677	11,119	- 12.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,386**	**1,151**	**- 17.0%**	**13,060**	**11,380**	**- 12.9%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,361	2,565	8.6%	23,416	22,002	- 6.0%
Michigan *	*	*	---	*	*	---
Ohio	312	339	8.7%	2,885	2,671	- 7.4%
Wisconsin	304	347	14.1%	2,602	2,883	10.8%
Total	**2,977**	**3,251**	**9.2%**	**28,903**	**27,556**	**- 4.7%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	143	155	8.4%	1,615	1,429	- 11.5%
Minnesota	197	207	5.1%	1,815	1,805	- 0.6%
Missouri *	*	*	---	*	*	---
Nebraska	198	223	12.6%	1,905	2,016	5.8%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**538**	**585**	**8.7%**	**5,335**	**5,250**	**- 1.6%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,635	1,325	- 19.0%	15,853	12,156	- 23.3%
Georgia	2,388	2,266	- 5.1%	23,775	22,940	- 3.5%
Maryland *	*	*	---	*	*	---
North Carolina	1,646	1,791	8.8%	16,168	16,253	0.5%
South Carolina *	*	*	---	*	*	---
Virginia	360	368	2.2%	3,181	3,179	- 0.1%
West Virginia *	*	*	---	*	*	---
Total	**6,029**	**5,750**	**- 4.6%**	**58,977**	**54,528**	**- 7.5%**
South Central						
Alabama	1,670	1,859	11.3%	16,467	15,830	- 3.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	569	599	5.3%	4,877	5,275	8.2%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,176	1,388	18.0%	11,726	11,933	1.8%
Texas	394	427	8.4%	3,565	3,892	9.2%
Total	**3,809**	**4,273**	**12.2%**	**36,635**	**36,930**	**0.8%**

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	216	257	19.0%	2,642	2,610	- 1.2%
Colorado *	*	*	---	*	*	---
Idaho	291	304	4.5%	2,510	2,730	8.8%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	507	561	10.7%	5,152	5,340	3.6%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,008	1,009	0.1%	10,084	9,664	- 4.2%
Hawaii *	*	*	---	*	*	---
Oregon	720	814	13.1%	6,226	6,896	10.8%
Washington	124	179	44.4%	1,151	1,531	33.0%
Total	1,852	2,002	8.1%	17,461	18,091	3.6%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	621	508	- 18.2%	5,676	4,609	- 18.8%
Total Production	17,719	18,081	2.0%	171,199	163,684	- 4.4%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	19	10	- 47.4%	153	109	- 28.8%
Maine	212	171	- 19.3%	2,018	1,713	- 15.1%
Massachusetts	38	24	- 36.8%	342	185	- 45.9%
New Hampshire	86	39	- 54.7%	866	427	- 50.7%
New Jersey	75	22	- 70.7%	629	327	- 48.0%
New York	598	543	- 9.2%	6,246	5,320	- 14.8%
Pennsylvania	698	646	- 7.4%	6,242	5,811	- 6.9%
Rhode Island	8	1	- 87.5%	75	58	- 22.7%
Vermont	61	47	- 23.0%	553	440	- 20.4%
Total	**1,795**	**1,503**	**- 16.3%**	**17,124**	**14,390**	**- 16.0%**
East North Central						
Illinois	259	268	3.5%	2,689	2,536	- 5.7%
Indiana	619	643	3.9%	5,723	5,493	- 4.0%
Michigan	820	958	16.8%	8,732	8,247	- 5.6%
Ohio	596	636	6.7%	5,767	5,308	- 8.0%
Wisconsin	265	293	10.6%	2,280	2,493	9.3%
Total	**2,559**	**2,798**	**9.3%**	**25,191**	**24,077**	**- 4.4%**
West North Central						
Iowa	163	161	- 1.2%	1,084	1,364	25.8%
Kansas	124	100	- 19.4%	1,216	1,097	- 9.8%
Minnesota	159	164	3.1%	1,618	1,441	- 10.9%
Missouri	340	357	5.0%	3,368	3,447	2.3%
Nebraska	45	39	- 13.3%	429	471	9.8%
North Dakota	22	17	- 22.7%	116	140	20.7%
South Dakota	73	67	- 8.2%	569	612	7.6%
Total	**926**	**905**	**- 2.3%**	**8,400**	**8,572**	**2.0%**
South Atlantic						
Delaware	127	96	- 24.4%	1,353	1,161	- 14.2%
Florida	1,949	1,629	- 16.4%	19,125	14,970	- 21.7%
Georgia	786	879	11.8%	10,176	9,049	- 11.1%
Maryland	107	109	1.9%	,970	854	- 12.0%
North Carolina	1,470	1,586	7.9%	14,502	14,733	1.6%
South Carolina	1,398	944	- 32.5%	8,321	9,847	18.3%
Virginia	424	534	25.9%	4,411	4,747	7.6%
West Virginia	202	304	50.5%	2,232	2,494	11.7%
Total	**6,463**	**6,081**	**- 5.9%**	**61,090**	**57,855**	**- 5.3%**
South Central						
Alabama	764	806	5.5%	8,018	7,313	- 8.8%
Arkansas	284	232	- 18.3%	2,503	2,204	- 11.9%
Kentucky	497	655	31.8%	4,937	5,438	10.1%
Louisiana	123	149	21.1%	961	1,227	27.7%
Mississippi	305	367	20.3%	3,057	3,174	3.8%
Oklahoma	62	76	22.6%	461	560	21.5%
Tennessee	677	740	9.3%	7,107	6,026	- 15.2%
Texas	351	451	28.5%	2,809	3,652	30.0%
Total	**3,063**	**3,476**	**13.5%**	**29,853**	**29,594**	**- 0.9%**

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	225	262	16.4%	2,797	2,612	- 6.6%
Colorado	47	66	40.4%	463	490	5.8%
Idaho	76	74	- 2.6%	597	674	12.9%
Montana	40	53	32.5%	426	422	- 0.9%
Nevada	212	191	- 9.9%	1,995	2,029	1.7%
New Mexico	145	177	22.1%	1,599	1,496	- 6.4%
Utah	21	32	52.4%	212	193	- 9.0%
Wyoming	3	5	66.7%	44	40	- 9.1%
Total	**769**	**860**	**11.8%**	**8,133**	**7,956**	**- 2.2%**
Pacific						
Alaska	1	10	900.0%	31	41	32.3%
California	924	863	- 6.6%	9,018	8,465	- 6.1%
Hawaii	0	1	0.0%	1	6	500.0%
Oregon	434	518	19.4%	3,674	4,055	10.4%
Washington	416	551	32.5%	3,645	4,704	29.1%
Total	**1,775**	**1,943**	**9.5%**	**16,369**	**17,271**	**5.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	420	364	- 13.3%	5,255	3,860	- 26.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**17,770**	**17,930**	**.9%**	**171,415**	**163,575**	**- 4.6%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date 1990 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	80	29	109	*	*	*
Maine	1,343	370	1,713	197	64	261
Massachusetts *	118	67	185	*	*	*
New Hampshire *	260	167	427	*	*	*
New Jersey *	167	160	327	*	*	*
New York *	2,898	2,422	5,320	*	*	*
Pennsylvania	3,626	2,185	5,811	6,423	4,696	11,119
Rhode Island *	29	29	58	*	*	*
Vermont *	264	176	440	*	*	*
Total	**8,785**	**5,605**	**14,390**	**6,620**	**4,760**	**11,380**
	61.0%	**39.0%**	**100.0%**	**58.2%**	**41.8%**	**100.0%**
East North Central						
Illinois *	1,552	984	2,536	*	*	*
Indiana	3,270	2,223	5,493	12,761	9,241	22,002
Michigan *	3,954	4,293	8,247	*	*	*
Ohio	3,528	1,780	5,308	1,802	869	2,671
Wisconsin	2,104	389	2,493	2,395	488	2,883
Total	**14,408**	**9,669**	**24,077**	**16,958**	**10,598**	**27,556**
	59.8%	**40.2%**	**100.0%**	**61.5%**	**38.5%**	**100.0%**
West North Central						
Iowa *	1,032	332	1,364	*	*	*
Kansas	650	447	1,097	944	485	1,429
Minnesota	960	481	1,441	1,136	669	1,805
Missouri *	2,360	1,087	3,447	*	*	*
Nebraska	256	215	471	1,253	763	2,016
North Dakota *	56	84	140	*	*	*
South Dakota *	364	248	612	*	*	*
Total	**5,678**	**2,894**	**8,572**	**3,333**	**1,917**	**5,250**
	66.2%	**33.8%**	**100.0%**	**63.5%**	**36.5%**	**100.0%**
South Atlantic						
Delaware *	727	434	1,161	*	*	*
Florida	4,458	10,512	14,970	2,924	9,232	12,156
Georgia	4,117	4,932	9,049	11,153	11,787	22,940
Maryland *	430	424	854	*	*	*
North Carolina	9,638	5,095	14,733	11,046	5,207	16,253
South Carolina *	5,763	4,084	9,847	*	*	*
Virginia	3,042	1,705	4,747	2,627	552	3,179
West Virginia *	1,640	854	2,494	*	*	*
Total	**29,815**	**28,040**	**57,855**	**27,750**	**26,778**	**54,528**
	51.5%	**48.5%**	**100.0%**	**50.9%**	**49.1%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	5,604	1,709	7,313	11,001	4,829	15,830
Arkansas *	1,463	741	2,204	*	*	*
Kentucky *	3,976	1,462	5,438	*	*	*
Louisiana *	1,022	205	1,227	*	*	*
Mississippi	2,386	788	3,174	4,165	1,110	5,275
Oklahoma *	312	248	560	*	*	*
Tennessee	4,113	1,913	6,026	8,616	3,317	11,933
Texas	1,764	1,888	3,652	1,777	2,115	3,892
Total	**20,640**	**8,954**	**29,594**	**25,559**	**11,371**	**36,930**
	69.7%	**30.3%**	**100.0%**	**69.2%**	**30.8%**	**100.0%**
Mountain						
Arizona	767	1,845	2,612	917	1,693	2,610
Colorado *	191	299	490	*	*	*
Idaho	111	563	674	499	2,231	2,730
Montana *	124	298	422	*	*	*
Nevada *	390	1,639	2,029	*	*	*
New Mexico *	776	720	1,496	*	*	*
Utah *	28	165	193	*	*	*
Wyoming *	12	28	40	*	*	*
Total	**2,399**	**5,557**	**7,956**	**1,416**	**3,924**	**5,340**
	30.2%	**69.8%**	**100.0%**	**26.5%**	**73.5%**	**100.0%**
Pacific						
Alaska *	25	16	41	*	*	*
California	897	7,568	8,465	1,048	8,616	9,664
Hawaii *	0	6	6	*	*	*
Oregon	514	3,541	4,055	850	6,046	6,896
Washington	495	4,209	4,704	20	1,511	1,531
Total	**1,931**	**15,340**	**17,271**	**1,918**	**16,173**	**18,091**
	11.2%	**88.8%**	**100.0%**	**10.6%**	**89.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	83,656	76,059	159,715	83,554	75,521	159,075
	52.4%	47.6%	100.0%	52.5%	47.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,272	1,588	3,860	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,459	2,150	4,609
Total	**85,928**	**77,647**	**163,575**	**86,013**	**77,671**	**163,684**
	52.5%	**47.5%**	**100.0%**	**52.5%**	**47.5%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,629	9.3%	1	494	5.4%	5	1,135	13.5%	1
North Carolina	1,586	9.0%	2	1,070	11.7%	1	516	6.1%	4
Michigan	958	5.5%	3	424	4.6%	7	534	6.3%	3
South Carolina	944	5.4%	4	561	6.1%	3	383	4.5%	8
Georgia	879	5.0%	5	400	4.4%	9	479	5.7%	6
California	863	4.9%	6	104	1.1%	24	759	9.0%	2
Alabama	806	4.6%	7	598	6.5%	2	208	2.5%	15
Tennessee	740	4.2%	8	515	5.6%	4	225	2.7%	12
Kentucky	655	3.7%	9	479	5.2%	6	176	2.1%	18
Pennsylvania	646	3.7%	10	398	4.4%	10	248	2.9%	11
Indiana	643	3.7%	11	357	3.9%	11	286	3.4%	9
Ohio	636	3.6%	12	424	4.6%	8	212	2.5%	14
Washington	551	3.1%	13	58	0.6%	29	493	5.8%	5
New York	543	3.1%	14	275	3.0%	13	268	3.2%	10
Virginia	534	3.0%	15	342	3.7%	12	192	2.3%	17
Oregon	518	2.9%	16	70	0.8%	27	448	5.3%	7
Texas	451	2.6%	17	230	2.5%	17	221	2.6%	13
Mississippi	367	2.1%	18	262	2.9%	14	105	1.2%	23
Missouri	357	2.0%	19	243	2.7%	16	114	1.4%	21
West Virginia	304	1.7%	20	187	2.0%	18	117	1.4%	20
Wisconsin	293	1.7%	21	244	2.7%	15	49	0.6%	30
Illinois	268	1.5%	22	158	1.7%	19	110	1.3%	22
Arizona	262	1.5%	23	57	0.6%	30	205	2.4%	16
Arkansas	232	1.3%	24	139	1.5%	21	93	1.1%	24
Nevada	191	1.1%	25	23	0.3%	38	168	2.0%	19
New Mexico	177	1.0%	26	95	1.0%	26	82	1.0%	25
Maine	171	1.0%	27	140	1.5%	20	31	0.4%	37
Minnesota	164	0.9%	28	99	1.1%	25	65	0.8%	26
Iowa	161	0.9%	29	115	1.3%	23	46	0.5%	31
Louisiana	149	0.8%	30	128	1.4%	22	21	0.2%	41
Maryland	109	0.6%	31	53	0.6%	31	56	0.7%	28
Kansas	100	0.6%	32	46	0.5%	32	54	0.6%	29
Delaware	96	0.5%	33	61	0.7%	28	35	0.4%	33
Oklahoma	76	0.4%	34	45	0.5%	33	31	0.4%	36
Idaho	74	0.4%	35	17	0.2%	41	57	0.7%	27
South Dakota	67	0.4%	36	34	0.4%	34	33	0.4%	34
Colorado	66	0.4%	37	30	0.3%	35	36	0.4%	32
Montana	53	0.3%	38	22	0.2%	39	31	0.4%	35
Vermont	47	0.3%	39	25	0.3%	37	22	0.3%	40
New Hampshire	39	0.2%	40	30	0.3%	36	9	0.1%	44
Nebraska	39	0.2%	41	17	0.2%	40	22	0.3%	39
Utah	32	0.2%	42	6	0.1%	47	26	0.3%	38
Massachusetts	24	0.1%	43	16	0.2%	42	8	0.1%	45
New Jersey	22	0.1%	44	13	0.1%	43	9	0.1%	43
North Dakota	17	0.1%	45	6	0.1%	46	11	0.1%	42
Connecticut	10	0.1%	46	8	0.1%	45	2	0.0%	47
Alaska	10	0.1%	47	8	0.1%	44	2	0.0%	46
Wyoming	5	0.0%	48	3	0.0%	48	2	0.0%	48
Rhode Island	1	0.0%	49	1	0.0%	49	0	0.0%	50
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	49
	17,566	99.8%		9,130	99.7%		8,436	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	14,970	9.4%	1	4,458	5.3%	4	10,512	13.8%	1
North Carolina	14,733	9.2%	2	9,638	11.5%	1	5,095	6.7%	3
South Carolina	9,847	6.2%	3	5,763	6.9%	2	4,084	5.4%	7
Georgia	9,049	5.7%	4	4,117	4.9%	5	4,932	6.5%	4
California	8,465	5.3%	5	897	1.1%	25	7,568	10.0%	2
Michigan	8,247	5.2%	6	3,954	4.7%	8	4,293	5.6%	5
Alabama	7,313	4.6%	7	5,604	6.7%	3	1,709	2.2%	16
Tennessee	6,026	3.8%	8	4,113	4.9%	6	1,913	2.5%	12
Pennsylvania	5,811	3.6%	9	3,626	4.3%	9	2,185	2.9%	11
Indiana	5,493	3.4%	10	3,270	3.9%	11	2,223	2.9%	10
Kentucky	5,438	3.4%	11	3,976	4.8%	7	1,462	1.9%	19
New York	5,320	3.3%	12	2,898	3.5%	13	2,422	3.2%	9
Ohio	5,308	3.3%	13	3,528	4.2%	10	1,780	2.3%	15
Virginia	4,747	3.0%	14	3,042	3.6%	12	1,705	2.2%	17
Washington	4,704	2.9%	15	495	0.6%	31	4,209	5.5%	6
Oregon	4,055	2.5%	16	514	0.6%	30	3,541	4.7%	8
Texas	3,652	2.3%	17	1,764	2.1%	17	1,888	2.5%	13
Missouri	3,447	2.2%	18	2,360	2.8%	15	1,087	1.4%	20
Mississippi	3,174	2.0%	19	2,386	2.9%	14	788	1.0%	23
Arizona	2,612	1.6%	20	767	0.9%	27	1,845	2.4%	14
Illinois	2,536	1.6%	21	1,552	1.9%	19	984	1.3%	21
West Virginia	2,494	1.6%	22	1,640	2.0%	18	854	1.1%	22
Wisconsin	2,493	1.6%	23	2,104	2.5%	16	389	0.5%	31
Arkansas	2,204	1.4%	24	1,463	1.7%	20	741	1.0%	24
Nevada	2,029	1.3%	25	390	0.5%	33	1,639	2.2%	18
Maine	1,713	1.1%	26	1,343	1.6%	21	370	0.5%	32
New Mexico	1,496	0.9%	27	776	0.9%	26	720	0.9%	25
Minnesota	1,441	0.9%	28	960	1.1%	24	481	0.6%	27
Iowa	1,364	0.9%	29	1,032	1.2%	22	332	0.4%	33
Louisiana	1,227	0.8%	30	1,022	1.2%	23	205	0.3%	39
Delaware	1,161	0.7%	31	727	0.9%	28	434	0.6%	29
Kansas	1,097	0.7%	32	650	0.8%	29	447	0.6%	28
Maryland	854	0.5%	33	430	0.5%	32	424	0.6%	30
Idaho	674	0.4%	34	111	0.1%	43	563	0.7%	26
South Dakota	612	0.4%	35	364	0.4%	34	248	0.3%	37
Oklahoma	560	0.4%	36	312	0.4%	35	248	0.3%	36
Colorado	490	0.3%	37	191	0.2%	39	299	0.4%	34
Nebraska	471	0.3%	38	256	0.3%	38	215	0.3%	38
Vermont	440	0.3%	39	264	0.3%	36	176	0.2%	40
New Hampshire	427	0.3%	40	260	0.3%	37	167	0.2%	41
Montana	422	0.3%	41	124	0.1%	41	298	0.4%	35
New Jersey	327	0.2%	42	167	0.2%	40	160	0.2%	43
Utah	193	0.1%	43	28	0.0%	47	165	0.2%	42
Massachusetts	185	0.1%	44	118	0.1%	42	67	0.1%	45
North Dakota	140	0.1%	45	56	0.1%	45	84	0.1%	44
Connecticut	109	0.1%	46	80	0.1%	44	29	0.0%	46
Rhode Island	58	0.0%	47	29	0.0%	46	29	0.0%	47
Alaska	41	0.0%	48	25	0.0%	48	16	0.0%	49
Wyoming	40	0.0%	49	12	0.0%	49	28	0.0%	48
Hawaii	6	0.0%	50	0	0.0%	50	6	0.0%	50
	159,715	**100.2%**		**83,656**	**99.6%**		**76,059**	**99.6%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1990

State	Total Productn	% of Total:	Rank:	Single: Sectn Prduct:	% of Total:	Rank:	Multi Sectn Prduct:	% of Total:	Rank
Indiana	2,565	14.6%	1	1,439	15.7%	1	1,126	13.4%	2
Georgia	2,266	12.9%	2	1,112	12.1%	4	1,154	13.7%	1
Alabama	1,859	10.6%	3	1,274	13.9%	2	585	7.0%	6
North Carolina	1,791	10.2%	4	1,234	13.4%	3	557	6.6%	7
Tennessee	1,388	7.9%	5	1,003	10.9%	5	385	4.6%	9
Florida	1,325	7.5%	6	319	3.5%	8	1,006	12.0%	3
Pennsylvania	1,129	6.4%	7	629	6.9%	6	500	6.0%	8
California	1,009	5.7%	8	116	1.3%	15	893	10.6%	4
Oregon	814	4.6%	9	106	1.2%	16	708	8.4%	5
Mississippi	599	3.4%	10	464	5.1%	7	135	1.6%	14
Texas	427	2.4%	11	203	2.2%	12	224	2.7%	11
Virginia	368	2.1%	12	295	3.2%	9	73	0.9%	18
Wisconsin	347	2.0%	13	276	3.0%	10	71	0.8%	19
Ohio	339	1.9%	14	214	2.3%	11	125	1.5%	15
Idaho	304	1.7%	15	61	0.7%	18	243	2.9%	10
Arizona	257	1.5%	16	59	0.6%	19	198	2.4%	12
Nebraska	223	1.3%	17	130	1.4%	13	93	1.1%	16
Minnesota	207	1.2%	18	118	1.3%	14	89	1.1%	17
Washington	179	1.0%	19	3	0.0%	21	176	2.1%	13
Kansas	155	0.9%	20	104	1.1%	17	51	0.6%	20
Maine	22	0.1%	21	19	0.2%	20	3	0.0%	21
Nevada	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Montana	*								
North Dakota	*								
New York	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	17,573	99.9%		9,178	100.0%		8,395	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	22,940	14.4%	1	11,153	13.3%	2	11,787	15.6%	1
Indiana	22,002	13.8%	2	12,761	15.3%	1	9,241	12.2%	2
North Carolina	16,253	10.2%	3	11,046	13.2%	3	5,207	6.9%	6
Alabama	15,830	10.0%	4	11,001	13.2%	4	4,829	6.4%	7
Florida	12,156	7.6%	5	2,924	3.5%	8	9,232	12.2%	3
Tennessee	11,933	7.5%	6	8,616	10.3%	5	3,317	4.4%	9
Pennsylvania	11,119	7.0%	7	6,423	7.7%	6	4,696	6.2%	8
California	9,664	6.1%	8	1,048	1.3%	15	8,616	11.4%	4
Oregon	6,896	4.3%	9	850	1.0%	18	6,046	8.0%	5
Mississippi	5,275	3.3%	10	4,165	5.0%	7	1,110	1.5%	14
Texas	3,892	2.4%	11	1,777	2.1%	12	2,115	2.8%	11
Virginia	3,179	2.0%	12	2,627	3.1%	9	552	0.7%	18
Wisconsin	2,883	1.8%	13	2,395	2.9%	10	488	0.6%	19
Idaho	2,730	1.7%	14	499	0.6%	19	2,231	3.0%	10
Ohio	2,671	1.7%	15	1,802	2.2%	11	869	1.2%	15
Arizona	2,610	1.6%	16	917	1.1%	17	1,693	2.2%	12
Nebraska	2,016	1.3%	17	1,253	1.5%	13	763	1.0%	16
Minnesota	1,805	1.1%	18	1,136	1.4%	14	669	0.9%	17
Washington	1,531	1.0%	19	20	0.0%	21	1,511	2.0%	13
Kansas	1,429	0.9%	20	944	1.1%	16	485	0.6%	20
Maine	261	0.2%	21	197	0.2%	20	64	0.1%	21
Nevada	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
Montana	*								
North Dakota	*								
New York	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	159,075	99.9%		83,554	100.0%		75,521	99.9%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1989

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	15,252	100,100	13.2	52,000	22.7
February	14,486	85,800	14.4	51,000	22.1
March	18,167	117,800	13.4	58,000	23.9
April	17,404	129,400	11.9	60,000	22.5
May	19,088	131,700	12.7	61,000	23.8
June	18,855	143,200	11.6	58,000	24.5
July	14,606	134,700	9.8	62,000	19.1
August	19,194	122,400	13.6	61,000	23.9
September	16,593	109,300	13.2	49,000	25.3
October	17,770	130,100	12.0	51,000	25.8
November	15,072	96,600	13.5	47,000	24.3
December	11,767	75,000	13.6	40,000	22.7
	198,254	**1,376,100**	**12.6**	**650,000**	**23.4**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	47,000	29.2
September	15,921	93,600*	14.5*	38,000*	29.5*
October	17,930	94,700*	15.9*	39,000*	31.5*
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census